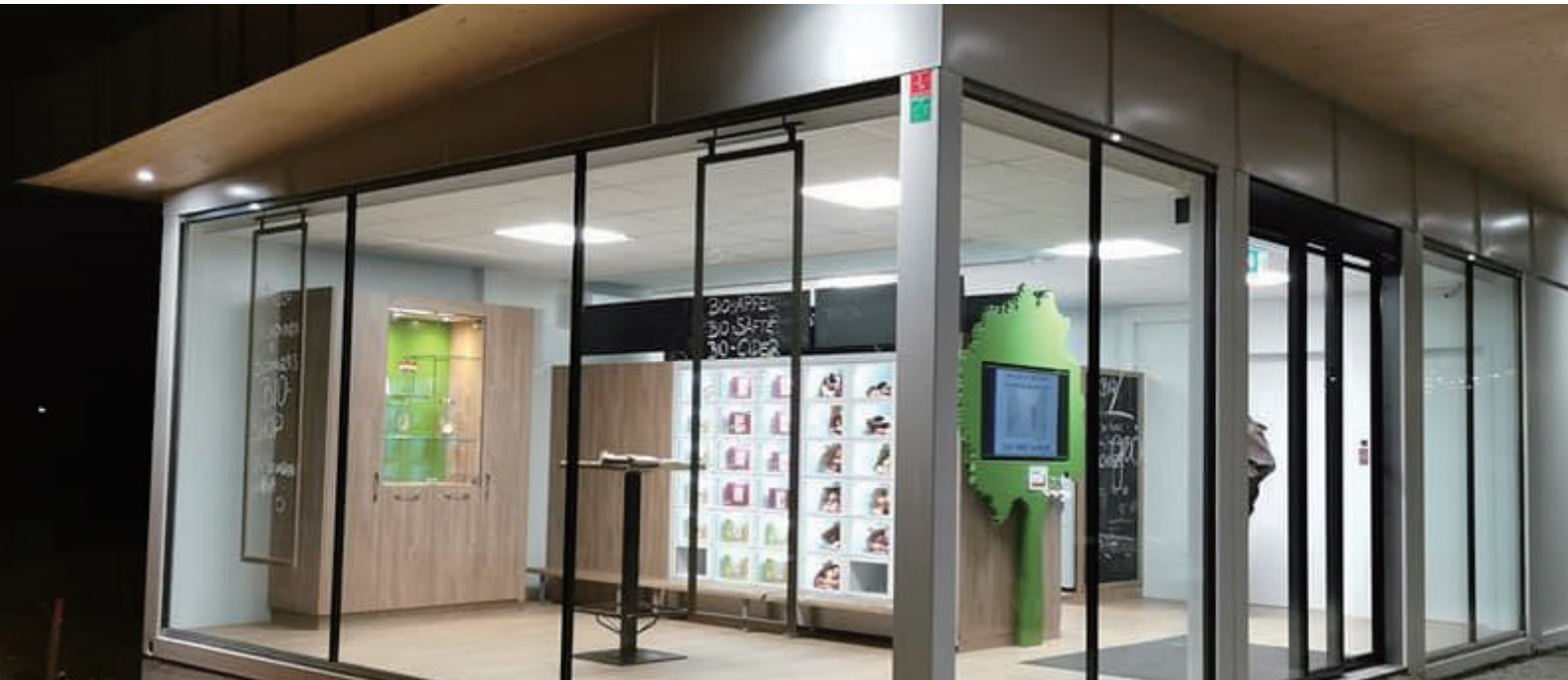




FoodNest

Nesty



**Automated Sales
Solutions
For Food Retailers**



Nesty supplies Modular Automated Retail systems for use in delivering Hot, Ambient, Chilled or Frozen Food.

With a modern, attractive design, you can Increase Sales with FoodNest working 24/7 while also reducing your labour costs.

Larger retailers can use space in car parks, to give anxious customers an outdoor shopping option.

Ice-Cream and Drink machine combinations are a high margin, low-cost business.

Benefits

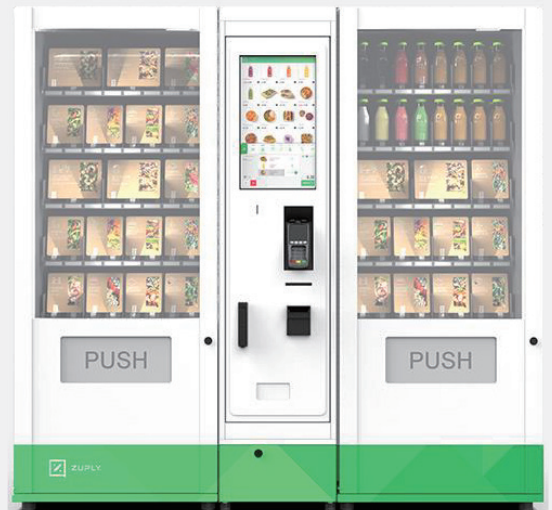
Easily re-configure machines internally to suit different sized products, with no tools required

Machines can accept Electronic payment only, Employee ID cards, and / or Cash as required

Customers can easily scroll through items for sale with the 22" HD screen, and place multiple items into their shopping cart

FoodNest gives you a secure, contact-free method of delivering a wide range of items to your customers so they can shop 24/7 at their convenience

In **NestyWeb** you can see real time machine status, sales data, stock levels, internal temperature and much more



FoodNest

Nesty Advantages

Sell your products every day of the year 24 / 7 with minimal staff costs

Attract customers and impulse purchasers with the large HD display screens

Remotely change pricing, product displays or launch flash offers

Real-time insight on purchasing trends and usage at a click

Micro Retail

In today's experience-driven, e-commerce centric economy, retailers consider micro experiences as part of their business. Key to engaging consumers is keeping the experience fresh and authentic.

Micro experiences are a means to go beyond just a transactional interaction and help you build longstanding relationships with loyal consumers.



Click & Collect

Customers enjoy the speed and convenience of Click & Collect, and it doesn't cost them any extra. Click & Collect resolves customer concerns around shopping in busy locations and unwanted human contact, while still enabling them to enjoy products available from local retailers

Click & Collect services also offer a great opportunity for shoppers to browse more goods and buy additional items when picking up their order

Smart Lockers from **Nesty** lets customers order through their phone by app or email, receive a code which they input into the machine on arrival, and collect their orders any time, even after the business has closed

A customer can reserve an item to collect it in a few hours time. The item can be held in a locker reserved just for them. The locker will be taken out of the sales cycle, and the customer knows their item will be there when they arrive

What will Click & Collect do for your business?

Your business is now selling 24/7 with staff deployed to higher value tasks

Increase your income by creating a new revenue stream

Attract new customers by offering increased convenience

Customers collecting their orders browse and buy extra items on display

Build customer loyalty



FoodNest

Shoppers Habits

A 2018 LEK survey found 93% percent of consumers want to eat healthy food at least some of the time, with 63% trying to eat healthy food most, or all of the time

Consumers look for product and producer information that communicates specific attributes related to health and wellness, ethics, and the environment
Consumers want their food to have an increasingly wide range of benefits
Consumers will pay more for food that delivers the benefits it claims



Future-Proof Your Business

Whatever may happen in the world, **FoodNest** is flexible and future-proof. The modular hardware is easy to connect to and expand at a later stage. The software is regularly upgraded with new innovations added and updated.

The **FoodNest** design is focused on operating the machine with minimal effort and time. Touch screen, No Touch, and Anti-Microbial options are available to enhance customer trust.



How does FoodNest work for you?

Start Small & Grow Big – **FoodNest** is an incredibly flexible modular system so you can start with one machine that over time can be expanded to control up to 512 different lockers.

Product Display – On the 22” HD touch-screen 16 items can be displayed, just scroll to see more items. You can easily change the display order on screen

Your Business – Use videos to tell your story and show customers the care that goes into growing or manufacturing the goods for sale

Choices – Utilise the display options to illustrate the differences between products, and upsell effectively

Shopping Cart – Selected items go into the shopping cart, and are dispensed after payment..Card & Phone payment systems put takings straight into your account

Multi-lingual – **FoodNest** can operate in multiple languages

Installation – We will commission, install, train and provide back-up to you and your staff



FoodNest Flexx

The Flexx is equipped with a pusher system, which allows the dispensing of many types and sizes of products from SIM cards to goods up to 25 kg in weight.

Very flexible in their configuration options, the Flexx can dispense up to 60 different sized items, with re-configuration easily done, without the need for any tools.

We provide options to supply Chilled, Frozen, Hot or Ambient temperature food.

Built-in Microwaves can be supplied that will only heat meals bought from the machine



FoodNest Locker

Operating either as a stand alone unit or can be expanded with the Flexx unit. One Flexx unit can control up to 160 chilled or 512 ambient lockers

Choose between 13 different locker sizes, solid or glass doors, LED lighting to highlight contents, and a Rear-Loading option for fast re-stocking.

Use the large screen to display special offers or promotional items to catch the eye of passers by.

All **FoodNests** can be located indoors or outdoors under shelter.



FoodNest Breeze for Chilled Food

The **FoodNest** Breeze is an innovative cooled locker for the dispensing and sale of fresh food, which can be ordered in advance on-line, by app, or purchased directly

Ideal for selling Pre-made Meals and Meal Boxes with FIFO (First In – First Out) sales

Temperature can be set between 3°C and 12°C

Choice of 6 different compartment sizes all with insulated doors

Low stock, and Temperature alerts are sent to your phone or PC



The shelf weight sensor lets you sell multiple products from the same locker.

The locker only opens after scanning of payment or ID card. All items removed are charged to the card

FoodNest Flexx for Chilled Food

The **FoodNest** Flexx is equipped with a smart pusher system which can be used to dispense even fragile or delicate products from salad bowls to meal trays

The machine is equipped as standard with a cooling unit, six levels and can dispense up to 60 different sized items

Breeze cooling keeps your products at the right temperature. Cooling is adjustable between 3°C and 12°C. If the temperature goes outside set parameters an alert is sent

The Moove lift brings fresh products to the collection box in a controlled way and slides the product or meal smoothly into the lift box with no tipping or dropping of the product

FoodNest Smart Locker for Ambient Food

For ambient temperature foods and non-food products, the **FoodNest** Smart Locker can be combined with the Flexx to offer chilled and non-chilled products together



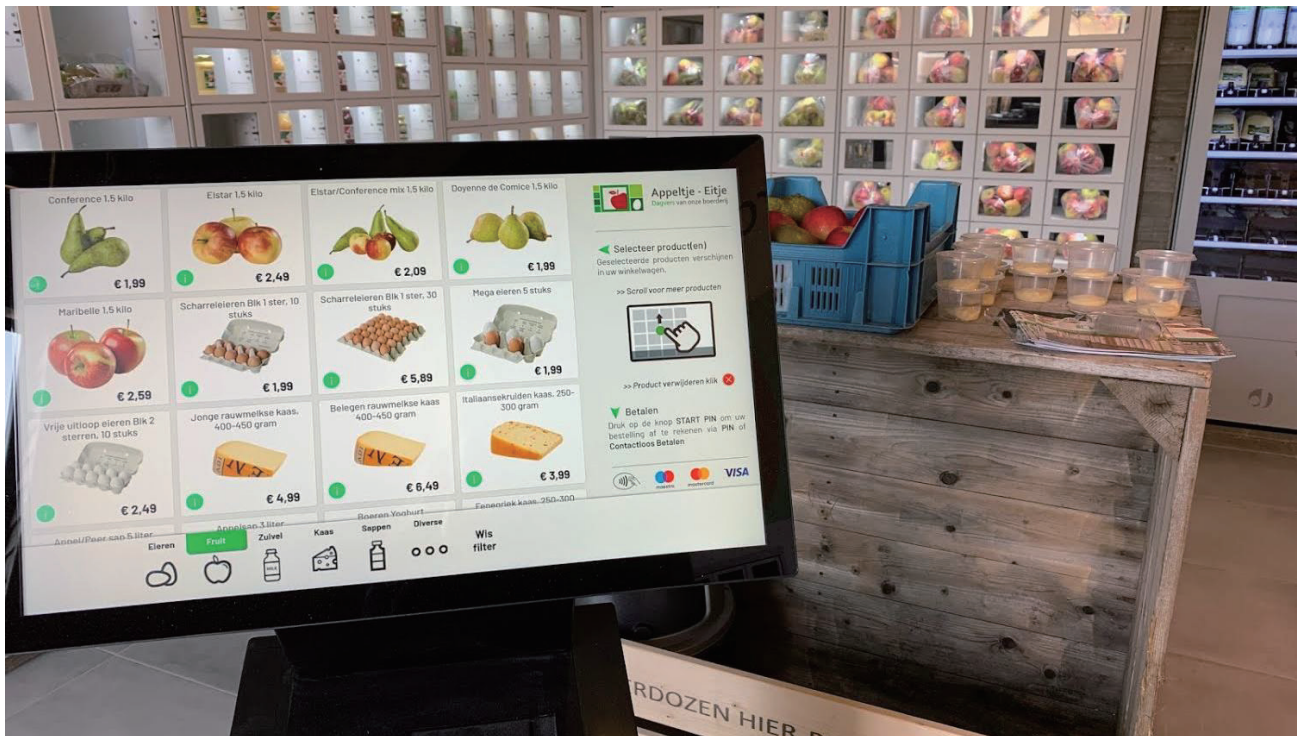
FoodNest Automated Shop

Automation is a positive for both optimal customer convenience and an enhanced customer experience, leading to greater loyalty from consumers

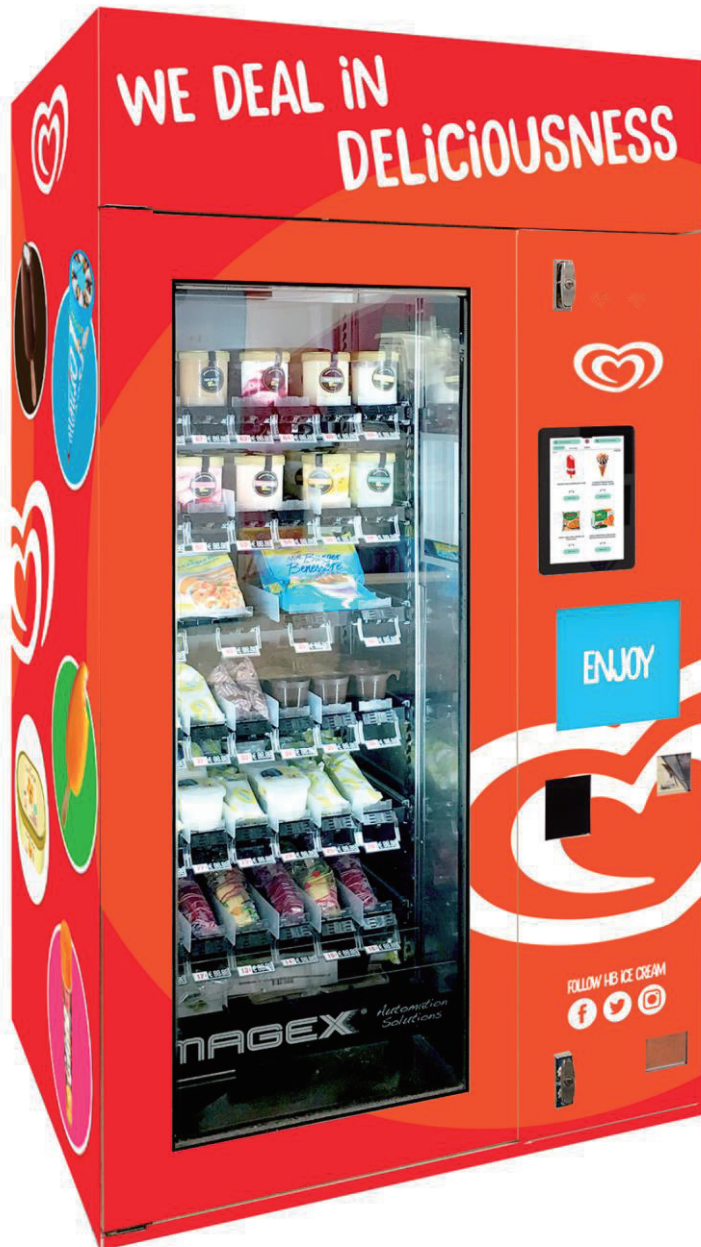
Companies are already embracing automation to bridge the world of offline and online retail, while freeing staff to provide value-added services

From streamlining existing processes to controlling expenditure, successful business transformation in a post-Covid age is vital to remaining competitive

Amazon Go now sell the technology behind their cashier free shops which uses a combination of cameras, sensors, computer vision techniques and deep learning to allow customers to shop, then leave the store without having to wait in line to pay.



FoodNest Options



Freezer units are perfect for selling ice-cream or other frozen products of all sizes and shapes.

They can be twinned with a chilled unit to sell water, juices or chocolates.

You can also add a coffee unit to create an instant business that caters for all tastes and age groups, requiring only minimal labour to clean and re-stock it.

We can put a vinyl wrap on your **FoodNest** to make your branding really stand out and attract customers.



Machine Access & Payment

FoodNest can have cash or cashless payment systems. Either option can also be combined with ID verification.

To use **FoodNest** for employees, purchases can be made via a PIN code, ID card or QR / Barcode. Combinations of these systems are also possible.

Asset Finance & Service

90%+ finance is available subject to normal criteria

100% Depreciable over 8 Years – 15 – 20 Year Life Span

Complete Service Solution including Installation & Training

Full Aftersales Support by our Nationwide Service Team



It is time to start
building your **FoodNest**



Contact: **Kieran Holloway**

Phone: 051 447 767

Mobile: 087 39 515 49

Email: kieran@nesty.ie

Nesty Ltd, Unit 1, Talbot Hall, New Ross, Co.Wexford Y34 NX62

